North Dakota Department of Transportation

# DBE NEWSLETTER

— For the May 9, 2025, Bid Letting —



# **Upcoming Bid Letting Meeting**

DBE Industry Update Meeting—May 5, 2025, at 9-10 a.m. CT for the May 9, 2025, Bid Opening.

Click Here to access the NDDOT website where you will find the link to join the meeting.

Click Here to view the slides from the April 11 & 25 DBE Industry Update Meeting.

### **Contacts**

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DBE Supportive
Services Consultant
Project Solutions, Inc.
701-214-5775
dbe@projectsolutionsinc.com

### **Advertisements**

Newsletter advertisements are due to the Civil Rights Office 15 business days prior to each bid opening by noon CDT:

• Thursday, May 29, 2025 (for June 13, 2025)

Submit the required information online at: <a href="https://apps.nd.gov/dot/cr/csi/login.htm">https://apps.nd.gov/dot/cr/csi/login.htm</a>

The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:

- An accessible meeting facility or other accommodation for people with disabilities.
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or <a href="mailto:civilrights@nd.gov">civilrights@nd.gov</a> TTY users may use Relay North Dakota at 711 or 1-800-366-6888.

# **Welcome New DBEs**

### Cinga Technologies, LLC

SUBCONTRACTOR: Electronic Computer Manufacturing, Computer Storage Device Manufacturing, Computer Terminal and Other Computer Peripheral Equipment Manufacturing, Office Equipment Merchant Wholesalers, Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

<u>ieron@cingatech.com</u> | 505-506-1186 <u>http://www.cingatech.com</u>

### Morris Sealcoat & Trucking, Inc.

SUBCONTRACTOR: Bituminous sealcoat, fog sealing <a href="mailto:OFFICE@MSTINC.NET">OFFICE@MSTINC.NET</a> | 320-589-2844

# **Adapting to Economic Changes:**

### Strategies for Resilience

In today's rapidly evolving economic landscape, small businesses face unique challenges in the wake of economic changes that make them uniquely vulnerable to market fluctuations. However, with the right strategies, your business can not only survive but thrive amidst these changes. In this article, we will look at a few key strategies that can help your business prepare for economic changes.



The most impactful methodology for any business when it comes to adapting is to be aware of their



industry. While it is not impossible, it is rare for significant changes to happen without warning. Paying attention to what is happening around your business can give you an indication of what's coming. Are new regulations being drafted by the government that will affect your company? Are customer attitudes shifting? Are competitors expanding? Keep track of current market trends and anticipated changes by listening to industry experts, tracking relevant news, attending conferences and webinars, and monitoring customer data. The more you know, the better you can prepare, and if you can anticipate industry shifts, you can act proactively instead of reactively when adapting to them.

### **Prioritize Flexibility and Diversity**

Flexibility is key to weathering economic fluctuations. If your company relies entirely on one product, any change in the economy that affects that product will have massive effects on your company. Developing a broader range of products, services, and other revenue streams can help protect your business from economic turbulence. This can come in the form of more varied approaches to presenting the product your business is built around, like introducing budget-friendly versions of your product so that customers can still engage during economic downturns, or it can come through expanding the number of products you offer. These practices don't need to exclusively focus on economic downturns, however. Preparing for upswings allows your company to capitalize on opportunities for growth. You might consider introducing premium versions of your products or expanding your services when customers have more money to spend on them. The key is to think ahead, plan according to trends, and be ready to adjust to meet the changing needs of your business and its customers as market conditions shift.

These ideas can also be applied to your supply chain. Many small businesses are reliant on single source supply chains for production, but these are just as susceptible to economic fluctuations as the products those business produce. Goods manufactured in China might cost more during times of political tension, for example, or an increase in regional gas prices may cause shipping costs from effected suppliers to rise. Try to diversify your supply chain wherever possible to lower the impact of market changes on your company.

#### **Embrace Innovation**

Companies that are more willing to adapt to technological innovations are more likely to see long-term success, so it is vital to make sure that your company is structured to allow for adaptation as the methodology of business evolves. For example, businesses with online presences tend to be more resilient to market changes, especially as customer demand for online shopping options grows. By developing user-friendly e-commerce options for your business, you can help protect your revenue streams from the volatility inherent in physical location business. Introducing automation where possible in this process will also help reduce the work required to maintain operations, thus keeping it lean and agile. As with other trends, however, it's not enough to just stay current. Look ahead and be ready to adapt to new technology and evolving business practices as they arise.



#### Maintain a Cash Reserve

No matter how well prepared, every business will need to deal with periods of reduced income. It's important to have procedures in place to mitigate the impact of these periods, and one of the best ways to do that is to develop a cash reserve. By setting money aside in times of excess, you can prepare for times of need. The exact amount of money that you need in reserve depends on your company, so decide what amount of cash will allow your business to operate with reduced income for an amount of time that makes you feel secure and form a plan to build that reserve. When times get tough, a cash reserve allows you to breathe a little easier knowing that you have the funds necessary to ride out the storm.

### **Invest in Staff**

During periods of economic turbulence, it can be easy to see cutting staff as an efficient method of cutting costs, but this is not always the case. Reducing staff numbers reduces productivity, lowers morale, and places extra strain on the employees who remain, all of which can result in further lowering of profits and cascading losses. Additionally, should the company's position improve, cut positions will likely need to be filled again, which will incur further costs. Sometimes cutting staff is the only way to stay in business, but wherever possible, it's better to focus on preparing your staff for changes by helping them develop skills that make them more broadly useful to your business. When your staff is as agile as the rest of your business, you can adapt quickly with minimal disruptions to your workflow to changing economic conditions, which improves morale and better positions you to come out ahead when everyone else is struggling.

### **Build Strong Relationships**

During times of financial hardship, having established relationships can provide stability. During times of financial growth, relationships provide expanded opportunities. Customer loyalty can be a crucial deciding factor in maintaining stable revenue in uncertain economic times, so implementing customer-centric business practices that make them feel acknowledged and supported where you can will make them more likely to return that support

when money is tight. Forming strong relationships with suppliers will make it easier for you to secure more favorable deals that can save your company money and improve your efficiency, helping you expand your business. Collaborating with other businesses in your community can give you increased exposure to a wider market, as well as new opportunities to expand your offerings. Whenever you can, cultivate strong bonds at all stages of your business operations, from suppliers, to collaborators, to customers. By focusing on these relationships and engaging in collaboration, stakeholders at each stage of the process are benefiting, increasing profit and improving the experience of everyone involved.

Economic changes are stressful, challenging, and inevitable, but they don't have to spell doom for your business. By being aware of your situation, focusing on what you can do now to prepare for upcoming changes, and remaining flexible in the face of surprises, you can build a business that thrives even when times are hard, and takes advantage of unexpected opportunities no one else can see coming.

### **Upcoming Events/Training**



#### **2025 FM Small Business Summit**

Brewhalla, Second Floor | 1702 1st Avenue North, Fargo, ND 58102 Wed., May 7, 2025 | 12:00 P.M. CT | Cost: Free Learn More>



### 2025 Women's Business Conference

The Bunker | 1520 3rd St SE, Jamestown, North Dakota 58401 Thurs., May 8, 2025 | 8:00 A.M. CT | Cost: \$50 Learn More>



### **Business Builder Workshop: Ten Ways to Keep Your Business Thriving**

Webinar | Tues., May 13, 2025 | 3:30 P.M. CT | Cost: Free Learn More>



### **Unlock Growth Potential by Transforming Your AP Processes**

Webinar | Wed., May 14, 2025 | 1:00 P.M. CT | Cost: Free Learn More >



### **Managing Construction Payroll Complexities**

Webinar | Tues., May 20, 2025 | 1:00 P.M. CT | Cost: Free Learn More>

# Leveraging SWOT Analysis to

Strengthen Your Business



In the dynamic environment of modern business, it can be difficult to maintain an accurate view of a company's position within its ever-changing environment. However, small business owners need a clear understanding of their companies' capabilities to grow. One effective tool to gain this understanding is the SWOT Analysis. A SWOT Analysis is a framework that evaluates a company's position and potential by asking four simple questions: what are this company's Strengths, what are its Weaknesses, what are its Opportunities, and what are its Threats? By answering these questions, SWOT Analyses provide a

clear picture of a company's current position to help stakeholders make decisions about the company's future. SWOT Analysis can make complex problems easier to, enabling business owners and project leaders to make smarter, more informed decisions. Although there are alternate formats for SWOT that may be more useful for your specific needs, this article will focus on the basic four-box analysis to provide a basic understanding of the methodology and value of SWOT Analysis as a practice.

### **Understanding The Four Categories**

The four SWOT categories can be positioned both in terms of internal and external factors and positive and negative factors that describe a company. These can be long term situations or current trends, but they are all things that effect the company at the moment the analysis is being conducted.

Strengths, the internal positives, are things a company excels in. A manufacturing company might have some proprietary technology that allows production at a much lower cost than its competitors, or a staffing firm might have exceptionally high employee morale right now. These are both strengths that affect current business decisions.

Weaknesses, the internal negatives, are things about the company itself that hold it back from performing as well as its stakeholders wish and need to be improved. A clothing company might have seen a recent downturn in factory productivity, or a software development company might be struggling to create a positive office culture. These are weaknesses that stem from within the company itself.

Opportunities, the external positives, are factors outside of the company itself that are advantageous to it. A health food company would view a rise in health and diet consciousness among the general population as an opportunity, while a company that makes its money on exports would see an opportunity in cuts to tariffs. These things have a positive effect on the company's business but are largely outside its control.

Threats, the external negatives, are factors outside of the company's control that pose a risk to its operations. A declining local economy would be a threat to local restaurants, and a decrease in government spending is a threat to businesses that rely on government contracts. These add risk or reduce profitability in the company's operations, but are not directly caused by those operations.

### When To Use SWOT

SWOT Analyses are useful any time a broad perspective is beneficial for decision making, such as when new opportunities are opening up, the business environment has changed



in the middle of a project and priorities need to be reassessed, or management is looking for new opportunities for growth. SWOT can also be useful to provide more general awareness and guidance for the people making company decisions. Whatever the case, a SWOT Analysis should be conducted with a clear, specific objective.

### Who Should Create A SWOT Analysis?

Although SWOT Analysis is largely a management tool, it is most beneficial when as many perspectives as possible are involved in the process. If a SWOT Analysis is being performed for a specific project, every stakeholder in the project should be included if possible. If the SWOT is being done at a company wide level, as many people as possible from the company should be included. Management and staff at lower levels of seniority will have different perspectives on the company's position and capabilities at any given moment, and each perspective is valuable when making decisions. Wherever possible, companies conducting SWOT Analyses should also try to get answers from outside voices, such as customers or suppliers, who will have their own valuable perspectives on the company's position. If a group has gotten too big to have a productive conversation together, multiple SWOT Analyses can be performed by smaller groups who then have representatives come together to discuss their groups' responses in one big Super-SWOT to form a collated analysis.

### How to Conduct a Useful SWOT

SWOT Analyses take the form of lengthy meetings. When setting aside time for a SWOT Analysis, make sure to block several hours. This provides time for everyone to speak, have discussions, work through disagreements, and reach a consensus. Wherever possible, it is useful to educate attendees on the process of a SWOT ahead of time and inform them of the specific reason for this SWOT so that they can brainstorm and collect information before the meeting and come prepared. It can also be useful, especially in larger groups, to designate a leader of the SWOT. This role is not intended to decide what the group thinks or tell anyone what they should think, but to ensure that everyone is able to speak and contribute, that the meeting is moving productively without devolving into unhelpful arguments, and that when consensus is reached it is recorded accurately. The leader can also be responsible for creating a safe and open atmosphere in the meeting, because SWOT only works when participants feel safe to be honest with their thoughts. Once the meeting has begun, each quadrant should be talked through, with participants giving their thoughts on what they feel belongs in each SWOT category. These items can then be refined by group discussion to identify core ideas. Once all four quadrants have been filled out to the satisfaction of the attendees, discuss what this means for the company. What trends does it indicate? What strengths can be focused on for upcoming opportunities?



How can the company work on improving its weaknesses? What opportunities should it focus on and how can it best capitalize on them? How can the risk of identified threats be mitigated? Remember that the purpose of the SWOT is to create a picture of the company. Even if the individuals involved are not the ultimate decision makers, what they think is valuable information.

### **How to Utilize a SWOT Analysis**

Once the SWOT has been completed, it can be provided to the person or group who will be responsible for making the ultimate decision on whatever topic necessitated the SWOT. The recipient(s) can use the SWOT Analysis to gain a clear understanding of the company's position in relation to this decision, and thus to make policy decisions from a point of stronger knowledge than they may otherwise have had.



### **Quoting Opportunities**

May 9, 2025, Bid Opening at 9:30 a.m. CST

**ANDERSON WESTERN, INC.** - PO BOX 2319 1707 YEGEN ROAD, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24537 for the May 9, 2025 NDDOTBid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ANDERSON WESTERN, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <u>quotes@andersonwestern.com</u>. To speak to someone in our office regarding quoting please contact Jeremy Holt at 701-222-3550. Any and all disadvantaged businesses are encouraged to submit a quote. ANDERSON WESTERN, INC. is an Equal Opportunity Employer.

ASPHALT SURFACE TECHNOLOGIES CORPORATION - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24541, 24562 for theMay 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to astechdale@hotmail.com or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

BARANKO BROS., INC. - PO BOX 820 3048 HWY 22 N, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23567 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BARANKO BROS., INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:quotes@barankocompanies.com">quotes@barankocompanies.com</a>. To speak to someone in our office regarding quoting please contact Jack Gossen at 701-483-5868. Any and all disadvantaged businesses are encouraged to submit a quote. BARANKO BROS., INC. is an Equal Opportunity Employer.

BORDER STATES PAVING, INC. - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23758, 24537 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:quotes@borderstatespaving.com">quotes to quotes@borderstatespaving.com</a> or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact JIm Rentz at 701-237-4860.

Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES, INC.** - 6325 CO ROAD 87 SW ALEXANDRIA, MN 56308, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22923, 23567, 23758, 23923, 24082, 24537 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <u>quotes@centralspecialties.com</u>. To speak to someone in our office regarding quoting please contact Holly Runnoe at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES, INC. is an Equal Opportunity Employer.

**EDLING ELECTRIC, INC** - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24567, 24592 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to james@edlingelectric.com or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

**GRATECH COMPANY, LLC** - 8201 282ND STREET NW, BERTHOLD, ND 58718, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23567, 23758, 23923, 24082 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GRATECH COMPANY, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:estimating@gratechnd.com">estimating@gratechnd.com</a>. To speak to someone in our office regarding quoting please contact Terry Burke at 701-453-3434. Any and all disadvantaged businesses are encouraged to submit a quote. GRATECH COMPANY, LLC is an Equal Opportunity Employer.

**INDUSTRIAL BUILDERS, INC** - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24082 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <u>quotes@industrialbuilders.com</u>. To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

KNIFE RIVER MATERIALS - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22923, 23758, 24082, 24476, 24537 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:subquotes@kniferiver.com">subquotes@kniferiver.com</a>. To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**MAYO CONSTRUCTION COMPANY, INC.** - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23758, 24476, 24537 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="subquotes@mayoconst.com">subquotes@mayoconst.com</a> or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christianson at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

MORRIS SEALCOAT & TRUCKING INC - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24541 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to office@mstinc.net. To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

**R.J. ZAVORAL & SONS, INC.** - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24476 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:SUBQUOTES@RJZAVORAL.COM">SUBQUOTES@RJZAVORAL.COM</a> or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

**SCHERBENSKE INC.** - 2511 17TH ST SE, JAMESTOWN, ND 58401, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24082 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SCHERBENSKE INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:seanna@scherbenskeinc.com">seanna@scherbenskeinc.com</a>. To speak to someone in our office regarding quoting please contact Seanna Sullivan-Etter at 701-952-8621. Any and all disadvantaged businesses are encouraged to submit a quote. SCHERBENSKE INC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22923, 23758, 23923, 23939, 24476, 24567, 24592 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:KRNDSQuotes@kniferiver.com">KRNDSQuotes@kniferiver.com</a>. To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**SWINGEN CONSTRUCTION COMPANY** - PO BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24082 for the May 9, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@swingenconstruction.com. To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, LLC** - 39352 221 ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23939 for the May 9, 2025 NDDOT Bid Opening to:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <a href="mailto:Estimating@TiZack.com">Estimating@TiZack.com</a>. To speak to someone in our office regarding quoting please contact Chris Hartwig or Jeremy Gibbs at 507-412-9589. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, LLC is an Equal Opportunity Employer.