

*North Dakota Department of Transportation*

# DBE NEWSLETTER

— For the April 12, 2024 Bid Letting —



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**Dakota** | Transportation  
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# Upcoming Bid Letting Meeting

**DBE Industry Update Meeting —  
April 8, 2024, at 9-10 a.m. CDT for the April 12, 2024, Bid Opening**

**Join on your computer or mobile app**

[Click here to join the meeting](#)

Meeting ID: 263 724 286 204

Passcode: mqZAzq

[Download Teams](#) | [Join on the web](#)

**Join with a video conferencing device**

[teams@join.nd.gov](mailto:teams@join.nd.gov)

Video Conference ID: 115 112 500 5

[Alternate VTC instructions](#)

**Or call in (audio only)**

+1 701-328-0950, 660675168# United States, Fargo

Phone Conference ID: 660 675 168#

[Find a local number](#) | [Reset PIN](#)

## Contacts

### Civil Rights Division

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### DBE Supportive

#### Services Consultant

Project Solutions, Inc.

701-214-5775

[dbe@projectsolutionsinc.com](mailto:dbe@projectsolutionsinc.com)

## Advertisements

Newsletter advertisements are due to the Civil Rights Office 15 business days prior to each bid opening by noon CDT:

- **Thursday, April 25, 2024** (for May 10, 2024)

**Submit the required information online at:**

<https://apps.nd.gov/dot/cr/csi/login.htm>

**The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:**

- An accessible meeting facility or other accommodation for people with disabilities.
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or [civilrights@nd.gov](mailto:civilrights@nd.gov) TTY users may use Relay North Dakota at 711 or 1-800-366-6888.



# Loans, Grants, and Other Funding Options for Small Businesses



Whether your company is just starting up or preparing for another busy season, maintaining a steady, positive cash flow is paramount to the success of your firm. It can be difficult for small businesses to generate or accumulate the necessary funds for their business, which is why many business owners turn to banks and other lending institutions for assistance.

There are many instances where a company would seek a loan or funding assistance of any kind. Having a cash infusion allows new businesses to invest in essential resources and infrastructure, especially at the early stages of a company. Or a business may need access to capital to maintain operational stability or even seize growth opportunities. Regardless of the reason a company looks to lending, they must also be prepared to overcome the challenges involved with securing these funds.

## Barriers to Funding

For starters, most traditional banks prefer to lend to small companies that have been in business for at least two to five years. This allows enough time to generate a company history of cost borrowing and operations. In fact, having a strong financial history is the most significant factor any lending institution considers when approving loans. If your company lacks an established credit history, banks will most likely turn to your personal credit history to glean that information.

With or without an established credit, many banks also require an applicant to offer collateral as security for the loan. Common types of collateral include real estate, equipment, inventory, cash, and investment funds. The risk here is connecting your assets to your debt. If you default on the loan, the lender can seize and sell collateral to recoup its losses.

Although they are the most sought-after option, traditional banks are not the only available funding source. Small businesses can also seek out grants. It's worth noting, however, that while grants are available, the application process can be extremely competitive and complex. Be sure to fully understand the requirements before putting the time into a grant application.

**Overcoming the Challenges**

Whether you're facing a risk-adverse lender or a highly competitive grant opportunity, small businesses can expect to face barriers to funding. Despite these barriers, small businesses are still awarded loans every single day. Let's look at some of the strategies you can take to increase the likelihood of acquiring a loan:

*Build a Strong Credit History*

This is the most direct way to earn a lender's confidence. By using credit cards judiciously, maintaining timely payments, and demonstrating proper debt reimbursement practices you can prove your trustworthiness with money.

When building credit, it's important to know the difference between personal and business credit scores. A personal credit score is obviously attributed to your personal history. As previously stated, lenders will often look at this when there is limited business history, insufficient collateral, or to understand an individual's financial character. Higher credit scores may result in lower interest rates, but lower scores do not automatically exclude you from a loan.

Similarly, business credit scores look at your company's payment history, outstanding balances, and business transactions. These are usually calculated by one of three major credit bureaus and ultimately reflect a business's financial trustworthiness. Dun & Bradstreet provides business credit reports and includes information about how a business interacts with vendors and other suppliers. Having a healthy business credit score can go a long way in gaining access to capital.



It's also helpful to know the expected credit score range an organization is comfortable lending in. The more you know about the organization and their lending habits, the better position you will be in to secure the loan. Here are some common funding options and their usual minimum credit score requirement:

- Traditional banks and credit unions: 680
- SBA lenders: Mid-600s
- Term loans and lines of credit: 670
- Commercial real estate loans: 680
- Equipment loans: 550

### *Develop a Business Plan*

Developing a strong business plan is also crucial to securing funding. A well-developed business plan shows the lender that you are in control of the company, have a plan for the future, and have charted out financial projections. A business plan outlines the business model and shows lenders when and how their loan will be repaid. It is a formal, fundamental, written document describing a company's core business activities and objectives.

A good business plan should consist of your company background and ownership, short and long-term goals, description of services or products, past performances, marketing plan and analysis, and a financial plan including estimated revenue and forecasts.

There are endless examples of business plans you can find online. Additionally, there are a variety of free resources available to small businesses to help create a business plan such as the SBA, APEX Accelerators, and local small business development centers. Your DBE certification also entitles you to free business plan development guidance from Project Solutions as well!

### *Seek Alternative Funding Sources*

When you think of getting a loan, almost everyone considers going to a bank. However, there are other options for funding available as well. We briefly discussed the challenges of grants, but that doesn't make them irrelevant. You should conduct research for agencies who award grants in your profession. Organizations such as GrantsForWomen, MogulMillennial, and Positive Impact, are some examples that award grants to a wide audience.

Another option to explore is crowdfunding. Many people are familiar with Kickstarter and GoFundMe, but there are also crowdfunding platforms designed to service specific groups of people like IFundWomen and FundBlackFounders.

Crowdfunding is a viable option because instead of a single lender, there are several investors raising funds in a collective online effort. As such, there are different crowdfunding types: Debt, Reward, Equity-based. If utilizing a crowdfunding service, it's vital to know exactly which type of crowdfunding you're soliciting and what cost or expense may be present.



## Getting the Loan

Regardless of whether you're seeking funding through a bank, grant, or crowdfund, you still need speak confidently on your business and repayment ability. Having a good story and understanding of your company and industry will sell your credibility and business acumen. Combine that with these additional steps and you will drastically increase the likelihood of acquiring funding:

1. Establish a clean and consistent credit history.
2. Identify what size loan your business needs, how you will spend it, and how long it will take to pay back.
3. Determine the amount of loan you can afford.
4. Decide the type of loan you wish to use.
5. Choose where and whom to secure the loan from.



## Quick Tip...

The NDDOT website now promotes the DBE Industry Update Meetings! DBEs can view the information about the meeting and find the link to join. DBEs can find the upcoming meetings by selecting the “News & Events - Events” tab from the homepage, and then filtering the “Event Category” to show “Bid Openings.”

The next meeting is scheduled for Monday, April 8 at 9:00 a.m. [Click here](#) to be redirected to the NDDOT webpage.

## Welcome New DBE

### Lark Environmental, Inc.

Environmental Services analysts and consultants providing NEPA reviews, mitigation plans, Environmental Impact Statements, reclamation plans, biological evaluations, geospatial analyses, permitting for oil and gas exploration, and more.

<https://larkenv.com> | 307-429-2134

### vCloud Tech Inc.

Information Technology experts providing small-to-large-scale IT, networking, digital infrastructure, cybersecurity, DevOps, cloud, data backup, virtualization, and enterprise solutions.

<https://vcloudtech.com> | 833-482-5683



## Upcoming Events/Training

- |                     |  |
|---------------------|--|
| <b>April<br/>2</b>  | <p><b>Sources of Small Business Financing Webinar</b><br/>Virtual Training<br/>Tuesday, April 2, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p>                             |
| <b>April<br/>4</b>  | <p><b>Marketing Strategies for Service-Based Contractors</b><br/>DBE Virtual Training<br/>Thursday, April 4, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p>                 |
| <b>April<br/>9</b>  | <p><b>Understanding Financial Documents for Informed Decision-Making</b><br/>Virtual Training<br/>Tuesday, April 9, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p>          |
| <b>April<br/>17</b> | <p><b>Construction &amp; Trades Job Fair</b><br/>Bismarck Workforce Center   Bismarck, ND<br/>Wednesday, April 17, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p>           |
| <b>April<br/>18</b> | <p><b>Succession Planning for Service-Based Contractors</b><br/>DBE Virtual Training<br/>Thursday, April 18, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p>                 |
| <b>April<br/>29</b> | <p><b>Resources for Small Businesses- SBDC, WBC, VBOC &amp; APEX Accelerators</b><br/>Virtual Training<br/>Friday, April 29, 2024<br/>Cost: Free<br/><a href="#">Learn More &gt;</a></p> |

### *Did You Know...*

Effective **March 1, 2024**, the US Department of Transportation's business size limit for applicant and certified DBEs seeking to participate in FHWA and FTA-assisted contracts is adjusted for inflation from \$30.40 million to **\$30.72 million**. The adjusted gross receipts cap does not apply to determining a firm's eligibility for participation in FAA-assisted projects.

[Click here](#) to read about this change in more detail.

# Three Ways to Keep Employees Engaged

Employee engagement is crucial to business growth and sustainability. Employees that are actively engaged will be more devoted, productive, and fulfilled in their work life. In recent years, employee engagement numbers have exhibited a declining trend, which is a cause for concern for businesses. Research has shown that there is a clear connection between employee engagement and company prosperity. The benefits of higher employee engagement include:

- Greater productivity
- Lower turnover
- Improved performance
- Better recruiting success
- Higher earnings



According to a January 2022 Gallup report, actively engaged employees accounted for 32% of the workforce while actively disengaged employees accounted for 18%. The ratio of engaged to disengaged employees dropped to 1.8 to 1, the lowest ratio in the United States since 2013.

Fortunately, it's not all bad news. According to a recent article by Gallup, employee engagement numbers have made a slow crawl back up, but there is still plenty room for improvement. If employee engagement is so critical to organizational success, what methods can we implement to ensure our team is fully engaged? Before we looking at employee engagement practices, however, let's look at reasons why employees feel disengaged.



## Employee Disengagement

Employee disengagement is not a problem with employees. It doesn't stem from a lack of intelligence or idleness. It's a foundational problem with the workplace culture. Disengagement is often defined by its symptoms, which include slow working tempo, lack of interest in work, easy and prolonged distraction, and minimal output. If these are the recognizable symptoms of disengagement, what is the virus? While there can be many answers to this question, most of them are tied to one of these three root causes:



- Lack of purpose
- Limited growth opportunities
- Lack of recognition

Deficiencies in these core engagement pillars lead to disengagement at all levels within an organization. If your organization is experiencing employee disengagement issues, reflect on these three pillars. How does your firm address each one of these? What does that look like from the employee's perspective?

We know the symptoms. We know the virus. Now what's the cure?

### Sense of Purpose

Purpose and meaning are important to employees and lead to a successful work environment. Helping employees see the impact of their work on the company and others around them will lead to a purpose-driven mindset. Managers can foster a sense of purpose in the workplace by building a bridge between what they do and the mission, vision, and values of the company.

Most employees need to feel and believe that what they do matters. By aligning their work with the success of the company, employers can see an increase in engagement and overall job satisfaction. By making it clear to employees that they are part of the bigger picture, you can connect daily actions with organizational results. To help employees find their purpose at work, ask them:

- How do you want to make a difference in your current role?
- What have you successfully completed that garnered a lot of attention?
- What projects and tasks do you take on because you believe you are the best person to do it?
- What do you like about your job?

Helping employees define and recognize their work purpose will go a long way to engaging them with their role in the company.

### Increase Growth Opportunities

Opportunity for growth is a major incentive to engage your team. By investing in training and educational opportunities, employers are demonstrating the value of their team and preparing them for more responsibility. Helping employees grow and develop professionally allows businesses to increase job satisfaction and develop a culture of learning at all levels. Empowering your employees to grow into recognized leadership roles will yield a more equipped pool of employees, ready to take on bigger challenges as they develop their



confidence and knowledge. When employees can visualize a future with the company, they are more likely to stay engaged. To keep on top of how employees feel about their future within your organization, you should routinely ask them:

- Is your promotion path clear to you?
- How much opportunity do you feel you have for professional growth in this organization?
- How well do you feel supported when exploring potential professional opportunities within our organization?
- Do you feel like you'll have the opportunity to reach your full potential at this organization?

Keeping a finger on the pulse and actively listening to the input of your employees and how they feel about their potential in your organization will go a long way in solidifying employee engagement.

### Give Recognition

Without a doubt, employee recognition is an integral part of any employee engagement strategy. Regardless of title or position in a company, everybody deserves recognition, acknowledgement, and appreciation for the daily moments that demonstrate their commitment to excellence. Employees who are noticed, valued, and recognized for their efforts often demonstrate great behaviors and increased engagement. A recognition program doesn't have to be costly or complicated, but it does have to be personal and genuine to be successful. To create a positive culture of recognition that helps drive strong employee engagement, consider for a moment the last time you gave or received recognition at work, then ask yourself:



- Was it meaningful?
- What made it memorable?
- Does recognition happen frequently enough in our workplace?
- Do our employees see it happening, or do they learn about it after the fact?

The answers to these questions should help drive your recognition program. A good program is ongoing and consistent and becomes a permanent fixture in the culture of the organization. By embracing the power of recognition, your team will notice results almost immediately, and your employee engagement will remain strong.

Employee engagement is not just an employer's responsibility. Employees themselves must be an active part of the engagement process. With proper implementation of some of these ideas to combat disengagement, you will be doing your part to help employees stay engaged and productive for your company. By giving them a sense of purpose, growth opportunities, and recognition, your employees will be happier, and your business will prosper.

# Quoting Opportunities

*April 12, 2024 Bid Opening at 9:30 a.m. CDT*

**ANDERSON WESTERN, INC.** - PO BOX 2319 1707 YEGEN ROAD, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ANDERSON WESTERN, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@andersonwestern.com](mailto:quotes@andersonwestern.com) or fax your quotes to 701-222-3516. To speak to someone in our office regarding quoting please contact Jeremy Holt at 701-222-3550. Any and all disadvantaged businesses are encouraged to submit a quote. ANDERSON WESTERN, INC. is an Equal Opportunity Employer.

**ASPHALT SURFACE TECHNOLOGIES CORPORATION** - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23819, 23874, 23875, 24009, 24139, 24141, 24142, 24143, 24157, 24158, 24159, 24161, 24188, 24192 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [astechdale@hotmail.com](mailto:astechdale@hotmail.com) or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

**BITUMINOUS PAVING, INC.** - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 23819, 23874, 24009, 24097, 24139, 24141, 24142, 24143, 24157, 24158, 24159, 24161, 24188, 24192 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bpi\\_subquotes@yahoo.com](mailto:bpi_subquotes@yahoo.com) or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.



**BORDER STATES PAVING, INC.** - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 23947, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@borderstatespaving.com](mailto:quotes@borderstatespaving.com) or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Jim Rentz at 701-237-4860. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES INC.** - 6325 COUNTY ROAD 87 SW, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 23552, 23947, 23999, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@centralspecialties.com](mailto:quotes@centralspecialties.com). To speak to someone in our office regarding quoting please contact Ryan Minnerath at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES INC. is an Equal Opportunity Employer.

**INDUSTRIAL BUILDERS, INC.** - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23552, 24250 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@industrialbuilders.com](mailto:quotes@industrialbuilders.com). To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC. is an Equal Opportunity Employer.

**KNIFE RIVER MATERIALS** - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 23552, 23999, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items

of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@kniferiver.com](mailto:subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**MARK SAND & GRAVEL CO.** - PO BOX 458, FERGUS FALLS, MN 56538, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARK SAND & GRAVEL CO. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimator@marksandgravel.com](mailto:estimator@marksandgravel.com) or fax your quotes to 218-736-2647. To speak to someone in our office regarding quoting please contact JUSTIN RODEMAN at 218-736-7523. Any and all disadvantaged businesses are encouraged to submit a quote. MARK SAND & GRAVEL CO. is an Equal Opportunity Employer.

**MAYO CONSTRUCTION COMPANY, INC.** - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@mayoconst.com](mailto:subquotes@mayoconst.com) or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christianson at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

**MIDWEST CONTRACTING, LLC** - 2948 271ST AVENUE, MARSHALL, MN 56258, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23999 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MIDWEST CONTRACTING, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@midwestcontracting.net](mailto:quotes@midwestcontracting.net). To speak to someone in our office regarding quoting please contact JEFF NIELSEN at 507-828-5150. Any and all disadvantaged businesses are encouraged to submit a quote. MIDWEST CONTRACTING, LLC is an Equal Opportunity Employer.

**MORRIS SEALCOAT & TRUCKING INC.** - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23819, 23874, 23875, 24009, 24139, 24141, 24142, 24143, 24157, 24158, 24159, 24161, 24188, 24192 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [sealcoat@hometownsolutions.net](mailto:sealcoat@hometownsolutions.net). To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

**NORTHERN IMPROVEMENT COMPANY** - 4000 12TH AVE N, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23947, 24097 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@nicnd.com](mailto:subquotes@nicnd.com). To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

**OPP CONSTRUCTION LLC** - 3625 N. WASHINGTON ST, GRAND FORKS, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23947 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [lancestrum@oppconstruction.com](mailto:lancestrum@oppconstruction.com). To speak to someone in our office regarding quoting please contact Lance Strum at 701-281-1212. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION LLC is an Equal Opportunity Employer.

**R.J. ZAVORAL & SONS, INC.** - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23489 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work



included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [SUBQUOTES@RJZAVORAL.COM](mailto:SUBQUOTES@RJZAVORAL.COM) or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23348, 23489 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@stratacorporation.com](mailto:quotes@stratacorporation.com). To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, INC.** - 39352 221ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23947 for the April 12, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [Estimating@TiZack.com](mailto:Estimating@TiZack.com). To speak to someone in our office regarding quoting please contact Jeremy Gibbs or Chris Hartwig at 507-412-9589. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, INC. is an Equal Opportunity Employer.