

GOOD FAITH EFFORTS DOCUMENTATION

Examples: Bid Differential Detailed Analysis

When choosing to use a non-DBE over a DBE subcontractor, Step 13, Bid Differential Analysis, DBE Race-Conscious Special Provision requires a detailed comparison between non-DBE and DBE firms' quotes to be submitted in writing no later than 5 working days after bid opening.

- Bid differential analysis between non-DBE over DBE quotes must compare the same bid items.
- Bid Differentials are ONLY between non-DBE and DBE firms.
- No bid differential analysis is needed to compare DBE firms' quotes.
- Quotes not received timely by the Department may not be used in a bid differential.

See NDDOT Special Provision; Disadvantaged Business Enterprise Program for additional information on bid differentials.

Example 1.

Simple comparison between DBE and non-DBE Striping on bid item 101 - Identify difference in amount and percentage.

1 Bid Differential			
Item #	101	Amount Difference	Percentage Difference
DBE Quote - Striping	45,000.00	\$1,000 higher	2.27%
Non-DBE Quote - Striping	44,000.00		
Bid differential on pavement marking (item 101):			
DBE Quote for Item # 101 was \$1,000 greater or 2.27% higher than the Non-DBE Quote.			
ATTACH the non-DBE Quote and the DBE Quote used in bid differential			

Example 2.

DBE tied quote is compared to a combination of two non-DBE quotes to compare like items 99-103 - Identify difference in amount and percentage.

2 Bid Differential							
	Item #					Total	Tied or Not-Tied
	99	100	101	102	103		
DBE Quote	500.00	500.00	500.00	600.00	500.00	2,600.00	Tied Quote
Non-DBE Quote #1		400.00	600.00	300.00		1,300.00	Tied Quote
Non-DBE Quote #2	600.00				400.00	1,000.00	Untied Quote
<p>Bid differential on pavement marking (items 99-103):</p> <p>DBE Quote for Items 99-103 were compared to Non-DBE Quote #1 and Non-DBE Quote #2 on like items.</p> <p>DBE Quote was tied, Non-DBE Quote #1 was Tied, Non-DBE Quote #2 was untied. Total of DBE Quote was \$2,600; Total of Non-DBE Quotes was \$2,300. DBE Quote was \$300 and 11.54% higher than the combined Quotes</p> <p>ATTACH the non-DBE Quotes and the DBE Quote used in bid differential</p>							

Example 3. – No Bid Differential

DBE tied quote on bid items 99-103 cannot be compared to non-DBE tied quote.

The non-DBE quote did not include items 99 and 103. The prime selected the non-DBE quote on items 100-102. There is NO bid differential to submit in this case.

3 No Bid Differential - - Explain in Good Faith Efforts Documentation Not Comparing Like Items							
	Item #					Total	Tied or Not-Tied
	99	100	101	102	103		
DBE Quote	500.00	500.00	500.00	600.00	500.00	2,600.00	Tied Quote
Non-DBE Quote		400.00	600.00	300.00		1,300.00	Tied Quote
<p>There is no Bid differential on pavement marking (items 99-103) because the DBE Quote was tied. Prime Contractor may call the DBE to discuss "Untying" the Quote. Identify who is performing the items quoted by DBEs if DBEs are not used so that all Bid Items Quoted by DBEs are addressed.</p> <p>DBE Quote for Items 99-103 cannot be compared to Non-DBE Quote on like items.</p>							